

Department of Homeland Security Acquisition Program

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Homeland
Security

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DHS Mission

- ✍ Prevent terrorist attacks within the United States
- ✍ Reduce America's vulnerability to terrorism
- ✍ Minimize damage from potential attacks and natural disasters



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✍️ “DHS is expected to spend billions annually to acquire a broad range of products, technologies and services, and these contractor-provided goods and services will be critical to the department’s ability to achieve its mission of protecting the nation from terrorism.”

✍️ From GAO-03-799 (Pages 21-22)

Organizational Elements Mission

Examples of diverse mission requirements of DHS components:

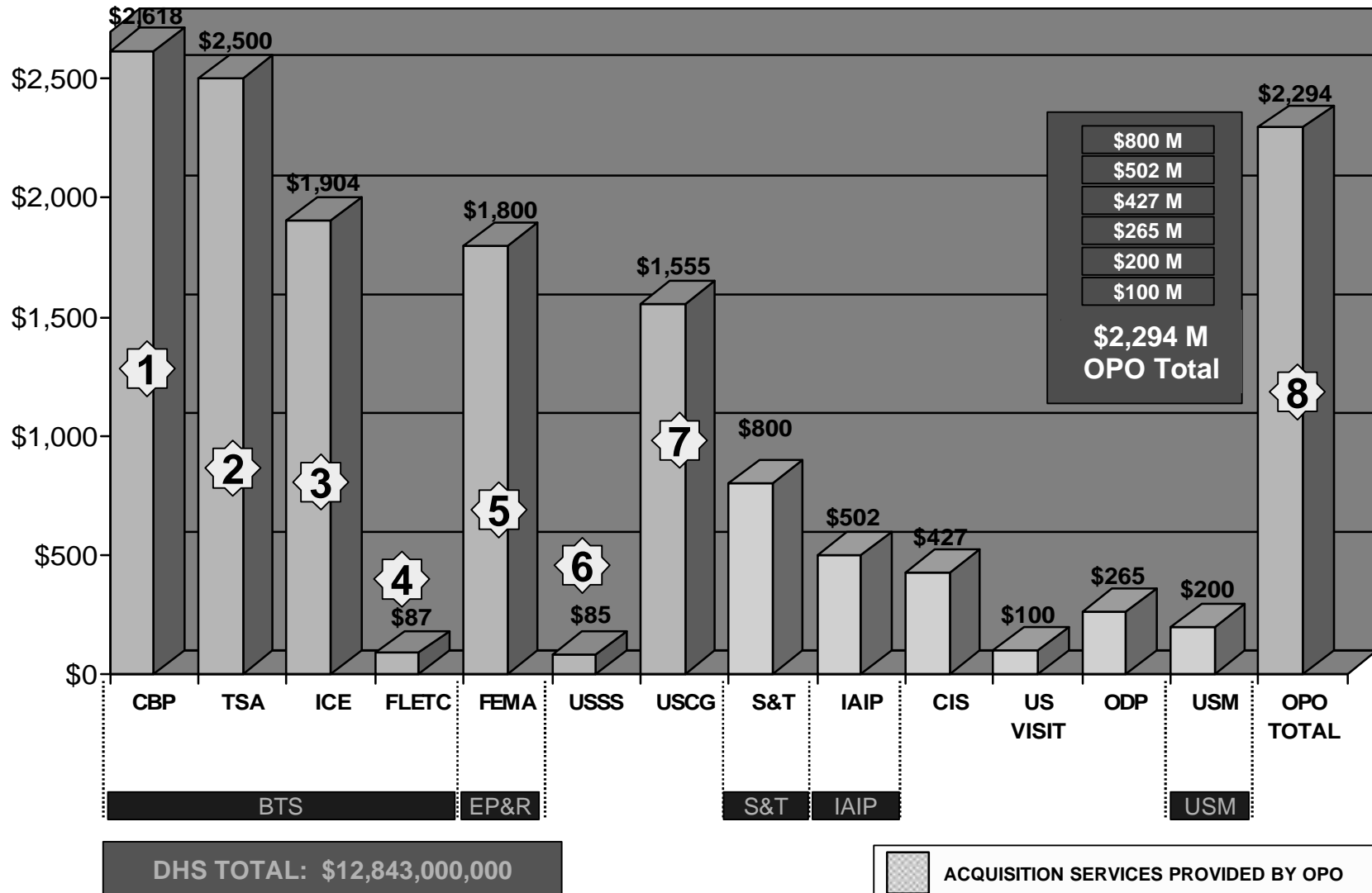
- ✍ ***US Coast Guard*** protects the public, environment, and U.S. economic interests in ports and waterways to support national security
- ✍ ***US Secret Service*** protects the President and Vice President, their families, and heads of state; investigates threats against them
- ✍ ***Federal Emergency Management Agency*** protects our nation's critical infrastructure from all types of hazards, through risk reduction, preparedness, response and recovery
- ✍ ***Transportation Security Administration*** protects the Nation's transportation systems to ensure freedom of movement for people and commerce



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DHS FY 05 Planned Obligations

(in Millions) (by Acquisition Office )



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FY2004 Actions & Obligations

DHS Organization	Procurement Actions	Procurement Obligations (\$ Millions)	Interagency Agreements	Total Obligations (\$ Millions)
Customs & Border Protection	3,861	712	269	\$981
Federal Law Enforcement Training Center	2,971	115	2	\$117
Immigration & Customs Enforcement	7,705	704	144	\$848
Transportation Security Administration	1,458	1,683	0	\$1,683
Office of Procurement Operations (includes S&T, IA/IP, and CIS)	2,581	372	1,554	\$1,926
U.S. Secret Service	1,220	68	0	\$68
U.S. Coast Guard	36,630	1,720	391	\$2,111
Emergency Preparedness & Response	3,554	887	628	\$1,515
Subtotals	59,980	6,261	2,988	\$9,249
Purchase Card	2,851,009	N/A	N/A	\$542
Totals	2,910,989	6,261	2,988	\$9,791



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Data composed of all DHS SF-279 and SF-281 information reported to FPDS-NG, including Interagency Agreements, Purchase Card transactions and is current as of 3/2005. Data does not include grants.

FY2004 Top 10 DUNS

RANK	CONTRACTOR NAME	TOTAL DOLLARS
1	INTEGRATED COAST GUARD SYSTEMS	\$544,354,389
2	UNISYS CORP	\$357,864,804
3	BOEING SERVICE COMPANY	\$336,341,069
4	INVISION TECHNOLOGIES	\$194,650,196
5	COOPERATIVE PERSONNEL SERVICES	\$138,857,727
6	LOCKHEED MARTIN TECHNICAL SERV	\$87,020,900
7	GENERAL DYNAMICS DECISION SYST	\$85,280,882
8	DEWBERRY & DAVIS LLC	\$80,705,687
9	VERTEX AEROSPACE	\$79,109,837
10	COVENANT AVIATION SECURITY, LL	\$77,451,227

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants, interagency agreements and P-card. Corporate entities as defined by Dun & Bradstreet (DUNS)



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FY2004 Top 10 Purchased Product/Services

RANK	PRODUCT/SERVICE NAME	DOLLARS OBLIGATED
1	RADIO NAVIGATION EQ - EXCEPT AIR	\$550,528,338
2	AUTOMATED INFORMATION SYSTEM SVCS	\$364,900,459
3	MAINT-REP OF ALARM & SIGNAL SYSTEM	\$336,920,749
4	OTHER ADP & TELECOMMUNICATIONS SVCS	\$312,189,327
5	MISC ALARM, SIGNAL, SEC SYSTEMS	\$291,709,130
6	ADP SYSTEMS DEVELOPMENT SERVICES	\$238,424,342
7	GUARD SERVICES	\$236,482,274
8	OTHER PROFESSIONAL SERVICES	\$231,808,688
9	OTHER ADMINISTRATIVE SUPPORT SVCS	\$230,125,025
10	TRAILERS	\$185,949,642

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DHS FY 2004 Buying Profile

✍ 59,980 Actions for \$6.261B

(SF-279 Actions 19,682 for \$6.067 Billion)

✍ Top Services

- ✍ AUTOMATED INFORMATION SYSTEM
SVCS\$ 364,900,458
- ✍ MAINT-REP OF ALARM & SIGNAL
SYSTEM\$ \$336,920,749
- OTHER ADP & TELECOMMUNICATIONS
SVCS \$312,189,327
- ✍ ADP SYSTEMS DEVELOPMENT
SERVICES \$238,424,342
- ✍ GUARD SERVICES \$236,482,274

✍ Top Products

- ✍ RADIO NAVIGATION EQUIPMENT
\$550,528,337
- ✍ MISC ALARM, SIGNAL, SECURITY
SYSTEMS \$291,709,130
- ✍ TRAILERS \$185,949,642
- ✍ ADP SOFTWARE \$65,632,078
- ✍ PLASTICS FABRICATED MATERIALS
\$45,464,853

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$116,432,754)
- ✍ Stand Alone Contracts (\$374,466,688)
- ✍ Delivery Orders (\$2,460,096,014)
- ✍ Blanket Purchase Agreements (\$122,888,591)
- ✍ Purchase Orders (\$254,641,242)
- ✍ Modifications (\$2,730,745,443)
- ✍ Interagency Agreements (\$2,985,756,959)
- ✍ Purchase Card (\$542,240,872)

✍ Competition

- ✍ Competed (\$5,472,336,570 87.1%)
- ✍ Not-competed (\$808,046,989 12.9%)

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Federal Law Enforcement Training Center Profile FY 2004

✍ 2971 Actions for \$115M

(SF-279 Actions 1238 for \$105M)

✍ Contracting methods

✍ Indefinite Delivery Vehicles (\$450,918)

✍ Stand Alone Contracts (\$25,819,045)

✍ Delivery Orders (\$39,833,745)

✍ Blanket Purchase Agreements (\$667,475)

✍ Purchase Orders (\$5,863,565)

✍ Modifications (\$32,719,659)

✍ Interagency Agreements (\$1,623,530)

✍ Top Services

✍ FOOD SERVICES \$13,242,113

✍ MAINT/REPAIR/ALT OTHER ADM

FACILITIES & SVC BLDGS \$6,633,609

✍ CUSTODIAL/JANITORIAL SVCS

\$5,757,870

✍ MAINT/REPAIR/ALT TROOP HOUSING

\$5,407,216

✍ MAINT/REPAIR/ALT MISC BLGDS

\$5,244,744

✍ Top Products

✍ ADP CENTRAL PROCESSING UNIT

\$10,527,531

✍ TELEPHONE AND TELEGRAPH EQUIP

\$4,074,100

✍ AMMUNITION, THROUGH 30 MM

\$3,380,459

✍ RIVETING MACHINES \$967,738

✍ OTHER BUILDINGS \$904,294

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants. Interagency agreements listed separately.



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Customs and Border Protection FY 2004 Profile

✍ 3861 Actions for \$712M

(SF-279 Actions 1885 for \$698M)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$36,461,420)
- ✍ Stand Alone Contracts (\$40,281,926)
- ✍ Delivery Orders (\$311,189,125)
- ✍ Blanket Purchase Agreements (\$3,545,595)
- ✍ Purchase Orders (\$63,593,552)
- ✍ Modifications (\$242,811,355)
- ✍ Interagency Agreements (\$269,028,666)

✍ Top Services

- ✍ OTHER ADP & TELECOMMUNICATIONS SVCS \$145,899,368
- ✍ OTHER MANAGEMENT SUPPORT SERVICES \$80,911,196
- ✍ MAINT-REP OF COMMUNICATION EQUIP \$70,047,579
- ✍ SVCS MGT SUPPORT \$60,419,804
- ✍ ADP DATA ENTRY SERVICES \$20,637,371

✍ Top Products

- ✍ ADP COMPONENTS \$29,851,327
- ✍ ADP CPU DIGITAL \$10,487,141
- ✍ MISC COMMUNICATIONS EQUIP \$8,637,572
- ✍ COMMUNICATION SECURITY EQUIP & COMPONENTS \$7,841,179
- ✍ MISC ALARM, SIGNAL & SECURITY DETECTION SYSTEMS \$7,323,845

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants. Interagency agreements listed separately.



Homeland
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Immigration and Customs Enforcement FY 2004 Profile

✍ 7705 Actions for \$704M

(SF-279 Actions 1078 for \$677M)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$45,445,836)
- ✍ Stand Alone Contracts (\$63,566,691)
- ✍ Delivery Orders (\$120,806,203)
- ✍ Blanket Purchase Agreements (\$24,586,318)
- ✍ Purchase Orders (\$8,229,508)
- ✍ Modifications (\$414,298,158)
- ✍ Interagency Agreements (\$143,880,089)

✍ Top Services

- ✍ ADP SYSTEMS DEVELOPMENT SERVICES \$175,915,779
- ✍ GUARD SERVICES \$107,239,534
- ✍ MAINTENANCE/REPAIR OF AIRCRAFT \$79,109,837
- ✍ ADP DATA ENTRY SVCS \$71,563,538
- ✍ FACILITIES OPERATIONS SUPPORT SVCS \$35,538,267

✍ Top Products

- ✍ ADP SOFTWARE \$17,075,837
- ✍ AIRCRAFT, FIXED WING \$6,881,670
- ✍ ADP COMPONENTS \$5,175,061
- ✍ AMMUNITION, THROUGH 30MM \$4,123,844
- ✍ CLOTHING, SPECIAL PURPOSE \$2,454,254

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants. Interagency agreements listed separately.



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Transportation Security Administration FY 2004 Profile

✍ 1458 Actions for \$1.683B

(SF-279 Actions 1167 for \$1.681B)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$1,057,318)
- ✍ Stand Alone Contracts (\$34,246,899)
- ✍ Delivery Orders (\$466,199,299)
- ✍ Blanket Purchase Agreements (\$6,968,355)
- ✍ Purchase Orders (\$23,493,732)
- ✍ Modifications (\$1,148,728,224)

✍ Top Services

- ✍ AUTOMATED INFORMATION SYSTEM SVCS \$342,091,131
- ✍ MAINT-REP OF ALARM & SIGNAL SYSTEMS \$335,961,631
- ✍ OTHER ADMINISTRATIVE SUPPORT SVCS \$206,614,130
- ✍ GUARD SERVICES \$114,049,693
- ✍ TRAINING/CURRICULUM DEVELOPMENT \$87,708,420

✍ Top Products

- ✍ MISC ALARM, SIGNAL, SEC SYSTEMS \$280,501,553
- ✍ OTHER QC SVCS/ALARM & SIGNAL SYSTEM \$20,867,609
- ✍ ADP SOFTWARE \$13,145,430
- ✍ OFFICE FURNITURE \$11,412,846
- ✍ OUTERWEAR, MENS \$8,417,920

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants.



Homeland
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Office of Procurement Operations FY 2004

Profile

Includes Science & Technology, Information Analysis/Infrastructure Protection, and Citizenship & Immigration Services)

✍ 2581 Actions for \$372M

(SF-279 Actions 893 for \$365M)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$18,132,192)
- ✍ Stand Alone Contracts (\$6,514,344)
- ✍ Delivery Orders (\$136,260,807)
- ✍ Blanket Purchase Agreements (\$35,112,583)
- ✍ Purchase Orders (\$3,967,952)
- ✍ Modifications (\$165,044,932)
- ✍ Interagency Agreements (\$1,553,477,366)

✍ Top Services

- ✍ PROGRAM MANAGEMENT/SUPPORT SERVICES \$42,815,382
- ✍ ADP SYSTEMS DEVELOPMENT SVCS \$41,170,891
- ✍ STUDY/TECHNOLOGY \$27,160,000
- ✍ OTHER PROF SVCS \$24,896,107
- ✍ SERVICES (MGT SUPPORT) \$18,513,295

✍ Top Products

- ✍ ADP SOFTWARE \$8,131,744
- ✍ ADP SUPPORT EQUIP \$5,928,884
- ✍ TELEPHONE AND TELEGRAPH EQUIP \$3,480,501
- ✍ RADIO, TV EQ EXCEPT AIRBORNE \$3,075,458
- ✍ MISC ALARM , SIGNAL, SECURITY SYSTEMS \$2,957,585

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Homeland
Security

Coast Guard FY 2004 Profile

✍ 36,630 Actions for \$1.720B

(SF-279 Actions 10,934 for \$1.604B)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$11,988,942)
- ✍ Stand Alone Contracts (\$152,338,197)
- ✍ Delivery Orders (\$776,335,633)
- ✍ Blanket Purchase Agreements (\$43,590,877)
- ✍ Purchase Orders (\$63,522,154)
- ✍ Modifications (\$548,460,398)
- ✍ Interagency Agreements (\$390,367,515)

✍ Top Services

- ✍ OTHER ADP & TELECOM SVCS
\$137,977,161
- ✍ NON-NUCLEAR SHIP REPAIR (WEST)
\$50,753,084
- ✍ OTHER ARCHITECT & ENG SVCS
\$38,674,734
- ✍ MAINTENANCE,
REPAIR/ALTERATION/ALL OTHER
\$35,812,127
- ✍ MAINT, REPAIR/ALT/MISC BLDGS
\$32,278,361

✍ Top Products

- ✍ RADIO NAVIGATION EQ - EXCEPT AIR
\$550,528,338
- ✍ SPECIAL SERVICE VESSELS
\$40,694,253
- ✍ TORPEDO BOATS & GUN BOATS
\$17,883,794
- ✍ MISC ENGINES & COMPONENTS
\$10,459,248
- ✍ SMALL CRAFT \$7,437,852

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants. Interagency agreements listed separately.



Homeland
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Secret Service FY 2004 Profile

✍ 1220 Actions for \$68M

(SF-279 Actions 397 for \$61M)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$1,393,060)
- ✍ Stand Alone Contracts (\$6,898,928)
- ✍ Delivery Orders (\$37,674,788)
- ✍ Blanket Purchase Agreements (\$36,011)
- ✍ Purchase Orders (\$7,652,225)
- ✍ Modifications (\$7,481,518)

✍ Top Services

- ✍ TELECOMMUNICATION NETWORK
MGT SVCS \$2,103,126
- ✍ OTHER TRANSPORTATION, TRAVEL &
RELOCATION SVCS \$1,856,746
- ✍ MAINT/REPAIR OF ADP EQUIP &
SUPPLIES \$1,565,368
- ✍ ADP SYSTEMS ANALYSIS SERVICES
\$1,263,670
- ✍ ADPE SYSTEM CONFIGURATION
\$860,302

✍ Top Products

- ✍ ADP SOFTWARE \$12,070,635
- ✍ COMMUNICATION SECURITY EQUIP &
COMPONENTS \$4,891,171
- ✍ MISCELLANEOUS ITEMS (CLASSIFIED)
\$3,737,534
- ✍ MISC COMMUNICATIONS EQUIP
\$2,891,191
- ✍ TELEPHONE & TELEGRAPH EQUIP
\$2,718,808

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants.



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FEMA (Emergency Preparedness & Response) FY 2004 Profile

✍ 3554 Actions for \$887M

(SF-279 Actions 2089 for \$876M)

✍ Contracting methods

- ✍ Indefinite Delivery Vehicles (\$1,505,068)
- ✍ Stand Alone Contracts (\$44,800,657)
- ✍ Delivery Orders (\$571,796,415)
- ✍ Blanket Purchase Agreements (\$8,381,377)
- ✍ Purchase Orders (\$78,318,554)
- ✍ Modifications (\$171,201,199)
- ✍ Interagency Agreements (\$627,379,793)

✍ Top Services

- ✍ OTHER PROFESSIONAL SERVICES
\$140,979,919
- ✍ A/E SVCS. (INTERIOR LANDSCAPING &
DESIGN) \$95,511,631
- ✍ A/E MGT ENGINEERING \$73,073,093
- ✍ PROF SVCS/ENGINEERING &
TECHNICAL \$36,276,072
- ✍ TELECOMMUNICATIONS NETWORK
MGT SERVICES \$29,324,916

✍ Top Products

- ✍ TRAILERS \$185,573,161
- ✍ PLASTICS, FABRICATED MATERIALS
\$44,430,000
- ✍ RADIO & TELEPHONE EQUIP (EXCEPT
AIRBORNE) \$12,117,477
- ✍ GENERATORS & GENERATOR SETS
ELECTRICAL \$4,445,641
- ✍ SURFACE MOTOR VEHICLES (BASIC)
\$3,972,800

Data composed of all DHS SF-279 information reported to FPDS-NG and is current as of 3/2005. Data does not include grants. Interagency agreements listed separately.



Homeland
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Department of Homeland Security
Preliminary Small Business Procurement Report
Fiscal Year 2004 (October 1, 2003 through September 30, 2004)

Category	DHS-wide Goal (%)	DHS Accomplishments (excluding TSA; \$ and %; in accordance with SBA reporting procedures)	DHS Accomplishments (including TSA; \$ and %)	Government-wide Accomplishments (%)
Total Procurement Dollars	N/A	\$4,518,50,616	\$6,201,872,742	TBD
Small Business Prime Contracts	23.0%	\$1,578,250,470 34.93%	\$1,694,543,784 27.32%	TBD
Small Disadvantaged Business Prime Contracts [including 8(a) contracts]	5.0%	\$423,358,237 9.37%	\$453,898,540 7.32%	TBD
8(a) Contracts	2.5%	\$204,502,440 4.53%	\$215,163,302 3.47%	TBD
Small Disadvantaged Business Prime Contracts [other than 8(a)]	2.5%	\$218,855,797 4.84%	\$238,735,238 3.85%	TBD
HUBZone Small Business Prime Contracts	3.0%	\$138,562,598 3.07%	\$139,297,599 2.25%	TBD
Service Disabled Veteran Owned Small Business Prime Contracts	3.0%	\$7,378,639 0.16%	\$8,086,358 0.13%	TBD
Women-Owned Small Business Prime Contracts	5.0%	\$202,247,876 4.48%	\$215,136,061 3.47%	TBD
Veteran Owned Small Business	N/A	\$158,522,433 3.51%	\$160,310,637 2.58%	TBD

Data Sources: Federal Procurement Data System for DHS accomplishments excluding TSA and government-wide accomplishments, Homeland Security Contract Information System for TSA statistics

Our Priorities

- ✍ **Provide the full range of acquisition support to 35 program offices within DHS including S&T, IAIP, ODP, CIS, US-Visit, and CIO**
 - ✍ *Create the Office Of Procurement Operations (OPO)*
- ✍ **Acquire all information technology including telecommunications in the most effective and efficient manner consistent with the DHS mission and the CIO vision and priorities**
 - ✍ *Create Information Technology Acquisition Center (ITAC)*
- ✍ **Provide the full range of acquisition support to all programs and mission activities through a unified “One DHS” program that involves and integrates the activities of TSA, CBP, ICE, FLETC, FEMA, SS, OPO and the USCG**
 - ✍ *Improve each of the eight programs*
 - ✍ *Create a unified DHS Acquisition Program*
- ✍ **Establish “One Face to Industry” for DHS Acquisition Program**
- ✍ **Hire and inspire a world-class, mission-focused acquisition workforce**



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“DHS--Open for Business”

✍ www.dhs.gov/openforbusiness

✍ Single, web-based, point-of-entry for information on:

✍ Small business procurement, grants, procurement information, research and development, SAFETY Act, unsolicited proposals, and other special DHS programs

✍ Links provided to:

✍ Latest current contract opportunities listed on the Federal Business Opportunities web site at <http://www1.epa.gov/spg/dhs.html>

✍ Operational Element (OE) acquisition offices

✍ FY 2005 Forecast of Contract Opportunities (Projects contract actions >\$100K)

✍ Homeland Security Acquisition Regulation (HSAR) and Homeland Security Acquisition Manual (HSAM)

✍ Mentor-Protégé Program

✍ Vendor Outreach Activities

✍ Planned enhancements include

✍ Web-based and personal assistance (1-800 number; dedicated e-mail address; and outreach brochure)



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“Our generation has now heard
history’s call, and we will answer it.”

President George W. Bush



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